



OneTitle acquires 'significant' interest in NJ title agency

Industry News

Wednesday, January 17, 2018

A New York-based direct title insurance underwriter has acquired a significant interest in a New Jersey title agency.

Terms of the deal were not disclosed. The companies now will jointly serve clients throughout New York and New Jersey.

Read on to learn why the underwriter's CEO said the acquired company is a good fit.

<https://www.thetitulereport.com/Articles/OneTitle-acquires-significant-interest-in-NJ-title-72133.aspx>

OneTitle gets rate-reduction approval

Industry News

Thursday, February 16, 2017

The New York State Department of Financial Services has approved OneTitle National Guaranty's request to reduce rates on real estate transactions of more than \$15 million, including purchases, loans, and refinances.

According to the company, the newly approved rates are 25 percent lower than the prevailing rates and will be available to commercial and residential customers in New York exclusively through OneTitle.

"Across all facets of real estate, commercial clients and individuals alike are showing a strong preference for more streamlined, affordable and client-friendly partners," OneTitle's co-founder, President and CEO Daniel C. Price said in a press release. "The creation of OneTitle was built on this premise. We put our customers first by offering the industry's most competitive rates and other savings, high-quality customer service and financial accountability."

Since 2014, OneTitle, which touts itself as the only exclusively direct title insurer working directly with attorneys, lenders, developers, brokers and consumers, has offered title insurance services at fees which are lower than the prevailing rates.

According to figures provided by OneTitle, a buyer closing on a \$100 million purchase with a \$70 million mortgage would save approximately \$84,000 with OneTitle's new rates.

OneTitle has also introduced a free condominium offering plan library with search, download, and printing features. The library is designed for developers designing new products as well as attorneys serving residential and commercial clients.

<http://www.thetitlereport.com/TTR/Articles/OneTitle-gets-ratereduction-approval-69279.aspx>

OneTitle names industry expert as head of sales

People on the Move

Tuesday, September 13, 2016

OneTitle National Guaranty Co. added real estate industry expert Rebecca Mason, who will serve as executive vice president and head of sales. She joins OneTitle from Stribling & Associates, where she served as downtown sales manager, overseeing approximately 100 sales agents.

Mason brings more than 20 years of real estate experience with a focus on residential brokerage, asset management, construction, commercial leasing, rental and retail leasing, and financing. She is an active member of the Real Estate Board of New York (REBNY), where she served on the Residential Ethics Committee, the REBNY Ethics and Professional Practices Committee and the Deal of the Year Committee. She is a past president of the Association of Real Estate Women (AREW), now Commercial Real Estate Women (CREW), and has been honored by AREW as one of the Top 50 Women Leaders in Real Estate and a Rising Star in the industry. In 2009, the Associated Builders and Owners of Greater New York (ABO) named her Residential Broker of the Year.

“Rebecca is an exceptionally talented leader with deep connections and experience in the real estate world, and an extraordinary track record of growing and leading outstanding sales teams,” OneTitle founder and CEO Daniel Price said in a press release. “Her addition is an important milestone in OneTitle’s continued growth, and we are delighted to welcome her to the senior leadership team.”

“This company has thoroughly impressed me with their dedication to excellence in each and every transaction. I am thrilled to join them and the movement they’ve created,” Mason said.

<http://www.thetitulereport.com/TTR/Articles/OneTitle-names-industry-expert-as-head-of-sales-67946.aspx>